

## Expense Master for DealerTrack DMS

Expense Master for DealerTrack takes that scattered data from DealerTrack DMS and consolidates it into meaningful information. It's then imported into a special report we've created that enables you to see all the expenses for a certain vendor for the month – or see the combined expenses for a certain account number. It uses vendor and base account analysis. You can then print all or a portion of the report. Created in Excel, you can run and refresh monthly, then save as a monthly file, e.g. ExpensesJuly2018. By analyzing and saving your expenses, you are starting the first step to Sandi's method of Item Expense Detail and reducing expenses.

See all your expenses grouped back by their base account instead fragmented detail 11A, 11B, etc.

| Select Vendor/Desc (All) |                      | C           | D            | E      | F       | G         | H       | I           |
|--------------------------|----------------------|-------------|--------------|--------|---------|-----------|---------|-------------|
| Acct#                    |                      | NEW VEHICLE | USED VEHICLE | PARTS  | SERVICE | BODY SHOP | GENERAL | Grand Total |
| 11                       | Commission           | 55,726      | 23,991       | 7,545  | 26,713  |           |         | 113,975     |
| 13                       | Delivery Expense     | 4,312       | -51          |        |         |           |         | 4,261       |
| 15                       | Policy               | 429         | 365          |        |         |           |         | 793         |
| 20                       | Owners' Salaries     | 7,668       | 2,656        | 4,191  | 5,791   |           | 2,667   | 22,973      |
| 21                       | Salaries Supervision | 68,949      | 28,492       | 31,772 | 31,460  |           | 3,550   | 164,223     |
| 22                       | Salaries Clerical    | 4,963       | 662          | 1,203  | 3,312   |           | 4,109   | 14,249      |
| 23                       | Salaries & Wages     | 9,172       | 5,732        | 13,055 | 69,340  |           |         | 97,300      |
| 24                       | Absentee Wages       | 5,216       | 1,851        | 3,358  | 8,346   |           | 312     | 19,083      |

Click on the Vendor Analysis Tab to see your Expenses by Vendor.

| Vendor             | NEW VEHICLE | USED VEHICLE | PARTS | SERVICE | BODY SHOP | GENERAL | Grand Total |
|--------------------|-------------|--------------|-------|---------|-----------|---------|-------------|
| 401K SERVICES      | 1,260       | 500          | 860   | 1,300   |           | 80      | 4,000       |
| ABC INS            | 4,278       | 1,697        | 2,921 | 4,414   |           | 272     | 13,582      |
| ACE, VENTURA       |             |              | 44    | 104     |           |         | 148         |
| CITY DALLAS        | -55         | -9           | 78    | 118     |           | 7       | 140         |
| COLLINS,SAM        |             |              | 38    |         |           |         | 38          |
| DEALER SPECIALTIES | 1,043       | 738          | 561   |         |           |         | 2,341       |
| DEALER.COM         | 205         | 59           | 107   | 1,432   |           |         | 1,802       |
| DEALERSOCKET INC   | 1,688       | 481          | 828   | 1,251   |           | 77      | 4,325       |
| DEALERTRACK INC    | 5,228       | 2,073        | 1,276 | 2,676   |           | 251     | 11,504      |

Double-click on any expense account to see the GL detail – Journal and Reference.

| B            | J       | K                |
|--------------|---------|------------------|
| TRANS NUMBER | JOURNAL | TRANSACTION DATE |
| 673324       | SJE     | 9/28/2017        |
| 673325       | SJE     | 9/28/2017        |

Price - \$1295.00 one-time charge and no monthly fee - Order today at [www.sandijerome.com](http://www.sandijerome.com)